



American Products, Inc.

11815 Downs Road
Pineville, N. C. 28134
704-588-2400
800-443-4119

FOR OFFICE USE ONLY

Approved _____ Declined _____
Date: _____ Slsman No.: _____
Cust No.: _____

NEW ACCOUNT APPLICATION (CONFIDENTIAL INFORMATION)

Name of Firm: _____ SS No.: _____ - _____ - _____
Mailing Address: _____ Corp Fed ID No.: _____
_____ Drivers License No.: _____
State of issue: _____ Exp. _____
Shipping Address: _____ Tax Exempt: Yes _____ No _____
_____ Cert No.: _____
(Certificate must be attached)

Years in operation: _____ Please check one: Corporation Proprietorship Partnership
Telephone No.: (work) (_____) _____ (home) (_____) _____
Type of business: _____ Credit line request: _____

What categories are you interested in purchasing? (Please check as many as applies)

- Floor sanding equipment and supplies
- Industrial equipment
- Rental
- Hardwood flooring and supplies
- Cleaning supplies and equipment

Officers and owners:

Name: _____ Title: _____
Name: _____ Title: _____

Do you issue purchase orders for materials and services? Yes No

Bank Reference:

Name of Bank: _____ Contact Person: _____
Address: _____ City: _____ State: _____ ZIP: _____
Telephone No.: (_____) _____ Account No.: _____

"I authorized the indicated bank to release banking experience to American Products, Inc. on the account stated above."

Name: _____ Title: _____

Trade References:

Name: _____ Phone: (_____) _____
Address: _____ FAX: (_____) _____

Name: _____ Phone: (_____) _____
Address: _____ FAX: (_____) _____

Name: _____ Phone: (_____) _____
Address: _____ FAX: (_____) _____

PERSONAL GUARANTY OF PAYMENT

In order to induce American Products, Inc. to extend credit to _____

(the "Company") and _____ (the "Individual"), I/we hereby guarantee the payment of all sums due or to become due and payable to American Products, Inc. by the Company or individual guarantor, including reasonable attorney's fees which might be incurred in the collection of such account. This guaranty shall include all sums owed for merchandise sold by American Products, Inc. to the Company and/or individual named above and shall apply to all current, past due or future amounts owed to American Products, Inc. This guaranty shall remain in full force and effect until notice to the contrary in writing is received by American Products, Inc. by registered mail or contract carrier.

It witness whereof, the undersigned have executed this Guaranty of Payment

this _____ day of _____, 2004.

Company Name: _____ (Seal)

Signed: _____ (Seal)

Print Name: _____

By: _____
(Authorized Officer/Title)

Company EIN#: _____

SSN: _____ Birth date: _____

Drivers License No.: _____ State: _____ Exp Date: _____

Applicant understands that the terms of charge account purchases are Net 30 days unless otherwise stated. Applicant also understands that accounts not paid within 30 days from date of invoice will be charged 1-1/2% per month service charge. In the event this account is placed with an attorney for collection, the debtor agrees to pay reasonable attorney fees of not less than 15% of the principal and interest.

Signature of authorized applicant: _____

Date: _____